

Giovanni Agostinis

Date and place of birth: 09 March 1984, Venice, Italy

Nationality: Italian



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PERSONAL PROFILE

- PhD Candidate in **Political Science** at *Sciences Po* (Paris), with a research project on South American sectoral cooperation within UNASUR.
- Political and economic analyst, expert on South American regionalism, Brazil's foreign policy, and Andean countries' political systems and economies.
- Master of Science in Latin American Studies at the **University of Oxford**; Bachelor and Master of Philosophy in Diplomacy and International Relations at the **University of Bologna**.
- Fluent in English, Spanish, and French.

ACADEMIC BACKGROUND

- **Visiting Researcher at the German Institute of Global and Area Studies (GIGA)** – Latin American Institute, Hamburg, Germany, November 2013 – July 2014.

- **PhD Candidate in Political Science** at Sciences Po (Paris, France), March 2013 – March 2016.

Focus of studies: Comparative Politics, Comparative Regionalism, Regional integration theory, South American regionalism, and Brazil's foreign policy.

PhD research proposal: I conduct an actor-centred institutionalist analysis of four cases of sectoral cooperation in South America (infrastructure, energy, health, and defence).

Supervisors: Professors Olivier Dabène (Sciences Po) and Carlos Closa (EUI).

- **Master of Science in Latin American Studies, University of Oxford**, Faculty of Social Sciences, Latin American Centre, Oxford, UK – September 2009 / July 2010.

Focus of studies: Latin American International Relations, Sociology of Latin America, Latin American economies, Politics and political economy of Brazil, Politics and economies of Andean countries, Politics of democracy in Latin America, EU-LAC relations.

Master Thesis: "Brazil's regional diplomacy under the Lula presidency: from consensual hegemony to defensive positionalism" – Supervisors: Laurence Whitehead and Andrew Hurrell.

Grades obtained: Passed – one distinction in the final examinations.

- **Master and Bachelor in Diplomacy and International Relations, Università di Bologna**, Faculty of Political Science, Forlì, Italy - October 2006 / March 2009; September 2003 / October 2006.

Focus of studies: IR Theory, History of International relations, Micro and Macro Economics, International Economics, Development Economics, Political Economy, Political Science, History and Politics of Latin American countries, EU's institutions and integration process, International Law and Human Rights Protection, Foreign Policy of the United States.

Master Thesis: "The Continent of Forking Paths: Brazil, Venezuela, and the different ways of Latin American development" – Supervisors: Loris Zanatta and Mario Del Pero.

Bachelor Thesis: "Allende's Chile and the Nixon Administration: the 1972 turning point" – Supervisors: Mario Del Pero and Andreas Feldman.

Grades obtained: Master 110/110 *cum laude*; Bachelor 108/110

- **Exchange Programmes**: (a) Overseas Scholarship, *Pontificia Universidad Católica de Chile* (PUC), Santiago de Chile, Chile – July 2005 / January 2006; (b) CUIA Scholarship, *Universidad de Buenos Aires* (UBA), Buenos Aires, Argentina – July 2007 / March 2008.

Focus of studies: International relations of Latin American countries, Latin American Development Economics, Politics of the Southern Cone, Inter-American Human Rights Protection System.

- **Executive Trainings**: European University Institute (EUI), Academy of global governance – Executive Training Seminars Series *Global Governance Programme*, “**Comparing Regional Integration Institutions: America, Africa, and Asia**” – October 2014.
- **Conferences**: 8th ECPR General Conference, University of Glasgow, 3-6 September 2014; panel: *International Relations and Security in Latin America* (chaired by Andrés Malamud); title of the paper: “Constructing Regionalism in South America: the cases of transport infrastructure and energy within UNASUR”.

RELEVANT PUBLICATIONS

Journals and Working Papers

- Agostinis, G., (2015) ‘El surgimiento, la evolución institucional y los resultados de la integración de la infraestructura de transporte vial en Suramérica: un caso exitoso de cooperación sectorial’, in Nicolás Comini e Ivan Stola (eds), UNTREF – Sciences Po.
- Agostinis, G. and Palestini Céspedes, S., (forthcoming) ‘Constructing South America through cooperation: the cases of infrastructure and energy within UNASUR’, *Journal of International Relations and Development*.
- Agostinis, G. and Palestini Céspedes, S., (2014) ‘Constructing South America through cooperation: the cases of infrastructure and energy within UNASUR’, *EUI Working Paper Series RSCAS*, 2014/73.
- Agostinis, G., (2013) ‘La revolución ciudadana di Rafael Correa’, *Il Mulino*, 3(13), pp. 504-513.

Online articles

- Agostinis, G., 2010, Lula, il gigante brasiliano, *Il Mulino*, January 2010.
- Agostinis, G., 2010, La Colombia incorona il delfino di Uribe”, *Il Mulino*, Bologna, September 2010.
- Agostinis, G., 2010, Il gigante sceglie la continuità”, *Il Mulino*, Bologna, December 2010.
- Agostinis, G., 2011, La politica sudamericana del Brasile di Lula”, *Limes*, Roma, February 2011
- Agostinis, G., 2011, Però polarizzato, *Limes*, Roma, June 2011.

ACADEMIC COLLABORATIONS

Reviewer/referee for the Journal of International Relations and Development (JIRD).

Organisation of and participation in the Comparative Regional Integration Seminar Series at the *Global Governance Programme* of the European University Institute, Florence, Italy.

TEACHING EXPERIENCES

Seminar on Latin American regionalism at LUISS (Rome), as part of the master class on Latin American Politics and Development of Professor Leonardo Morlino – April - May 2014.

PROFESSIONAL EXPERIENCES

- **European Union External Delegation in Lima (DELPER)**, *Trade and Regional Integration Analyst in the Political, Economic, and Trade section of DELPER* - Lima, Peru – January 2012/December 2012

Main tasks:

- Monitoring and analysing Peru's macroeconomic and trade policy, the role of Peru in the Pacific Alliance regionalist initiative, the linkage between Peru's extractive and export-oriented development model and the proliferation of social conflicts, and EU-Peru trade relations;
- Draft reports and analytical notes on regional integration initiatives and trade negotiations in South America (the Pacific Alliance, UNASUR, and the Trans-Pacific Partnership Agreement in particular);
- Facilitating the entry into force of the EU-Peru Multi-party Trade Agreement, through technical support to and coordination with Peru's relevant authorities.

- **European External Action Service (EEAS)**, *Trainee in the Andean Countries Division* - Brussels, Belgium – March 2011/September 2011

Main tasks:

- Monitoring and analysing socio-economic and political trends across the Andean.
- Draft analytical reports on EU-Andean countries economic and political relations, South American intra-regional trade patterns, the reformulation of the EU's cooperation and trade preferences strategy towards Andean countries, and regional integration initiatives taking place in the Andean sub-region;

LANGUAGES

Italian (mother tongue); **English** and **Spanish** (fluent); **French** (C1). **Certificates:** Diploma de Español como Lengua Extranjera (DELE), Nivel Superior.

IT SKILLS

Fully proficient in Microsoft Office, MAC OS and Windows.

ACADEMIC REFEREES:

- **Olivier Dabène**, Professor of Political Science at Sciences Po, olivier.dabene@sciencespo.fr
- **Carlos Closa Montero**, European University Institute and Institute for Public Goods and Policies, carlos.closa@eui.eu
- **Detlef Nolte**, Professor of Political Sciences at the German Institute of Global and Areas Studies (GIGA) – Latin American Institute, Detlef.Nolte@giga-hamburg.de
- **Laurence Whitehead**, Professor at the University of Oxford, Official Fellow in Politics at Nuffield College, laurence.whitehead@nuffield.ox.ac.uk

PROFESSIONAL REFEREES:

- **Marianne Van Steen**, Head of the Political and Trade Section of the EU Delegation in Lima, European External Action Service (EEAS), Marianne.VANSTEEN@eeas.europa.eu
- **Belén Martínez-Carbonell**, Head of the Andean Countries Division, European External Action Service (EEAS), Belen.MARTINEZ-CARBONELL@eeas.europa.eu